










SESSION 1 (Select One)		
<p><b>Leading with the Brain in Mind</b> Successful leadership requires an informed leader to work within the preferred social order of the brain Mindset is the way in which you approach the world and what you believe to be true. When it comes to success, your mindset is the most important predictor of your future. The numbers are in, and as of 2016 only 5.8% of CEO positions at S&amp;P 500 companies in the U.S are held by women. If you believe that your experiences, talents, abilities, and intelligence are static, then there is nothing driving you toward making an effort to grow and succeed. Too often women say act and think “like a man” to succeed as a leader in business. Let’s take a step towards rectifying the negative self-talk that women commonly engage in and silence our inner critics so that we can progress forward.</p>	<p><b>Negotiating for Business &amp; Personal Success</b> Do your negotiating skills need work? If you don’t know what BATNA means or have ever experienced buyer’s remorse, the Negotiating for Business &amp; Personal Success breakout session can help! Susan Steffan, of Steffan Solutions, LLC, will teach you the keys to negotiating success; before, during, and after the negotiation. This dynamic workshop will give you skills you can immediately apply to your next negotiation with a vendor, an employee, or even your teenager! Learn how to negotiate with confidence and integrity, and create long-lasting relationships with the “other side”.</p>	<p><b>Gowns to Proms</b> (also offered during Session 3) Paul developed the Gowns for Prom program 13 years ago and has distributed over 6,000 gowns in those years to young ladies who otherwise could not afford one. Learn how Paul manages this amazing program.</p>
Presenter - <a href="#">Joan Graci</a> <click for bio>	Presenter - <a href="#">Susan Steffan</a> <click for bio>	Presenter - <a href="#">Paul Billoni</a> <click for bio>
 <p>1 PDU Leadership</p>	 <p>1 PDU Strategic Business Management</p>	 <p>1 PDU Technical Project Management</p>
SESSION 2 (Select One)		
<p><b>Mindset Matters: Women in Leadership</b> Scientifically validated brain-based learning principles for effective professional development. Examine how a “growth mindset” can impact women in leadership. Recent advances in Neuroscience have provided a wealth of information as it relates to the social order of the brain. This groundbreaking information allows leaders to approach employees in ways that encourages increased efficiency and engagement. Working within the social order of the brain results in higher productivity and profitability.</p>	<p><b>Finance for the Non-Financial Manager</b> Are you financially literate? A recent survey found that managers scored an average of 38% on a basic financial literacy test. If you can’t distinguish profit from cash or have no idea what EBITDA means, the inance for the Non-Financial Manager breakout session is for you! In this session, Susan Steffan, of Steffan Solutions, LLC, will lead you through the basics of financial statements, ratios, and accounting and finance terminology so that you can lead your project or department with confidence. At the end of this session, you should feel more comfortable interacting with your financial professionals, reporting out on project results, and communicating about budgets, costs, and performance with the stakeholders you interact with.</p>	<p><b>Agile</b> Discussion of a real-life application of Agile project management . First Agile Session details to follow</p>
Presenter - <a href="#">Joan Graci</a> <click for bio>	Presenter - <a href="#">Susan Steffan</a> <click for bio>	Presenter - Michelle Tabone
 <p>1 PDU Leadership</p>	 <p>1 PDU Strategic Business Management</p>	 <p>1 PDU Technical Project Management</p>
SESSION 3 (Select One)		
<p><b>Gowns for Prom Program</b> (also offered during Session 1) Paul developed the Gowns for Prom program 13 years ago and has distributed over 6,000 gowns in those years to young ladies who otherwise could not afford one. Learn how Paul manages this amazing program.</p>	<p><b>Two Types of Thinking</b>– one for generating and one for narrowing Project managers face the task of decision making in scenarios that are complex and/or ambiguous. Wouldn’t it be great if you could get to better ideas faster? If you learn to master just two thinking skills, you can! Many of the PMI supported tools have origins in creativity. As such, these tools are best leveraged when you apply divergent thinking (to generate) or convergent thinking (to narrow). This session will explore the principles of divergent and convergent thinking and provide examples of techniques to maximize their power resulting in a wider variety of options and, ultimately, strong consensus around the best solutions for achieving the desired objectives</p>	<p><b>Agile</b> Discussion of a real-life application of Agile project management. Second Agile session details to follow.</p>
Presenter - <a href="#">Paul Billoni</a> <click for bio>	Presenter - <a href="#">Dr. Teresa Lawrence</a> <click for bio>	Presenter - Michelle Tabone
 <p>1 PDU Technical Project Management</p>	 <p>1 PDU Strategic Business Management</p>	 <p>1 PDU Technical Project Management</p>