



The Buffalo Chapter of PMI presented its 2013 Project Of The Year award to HealthNow

Congratulations to HealthNow, this year's Project of the Year recipient for a flawless implementation of their EMC Storage project. Led by Project Manager Phil DiStefano, this enterprise critical effort was on the clock from day one with \$150,000 in penalties hanging over their heads had the project failed to replace the existing legacy systems according to plan. In retrospect, there was nothing to fear having not only completed the entire scope according to schedule but without the need for the anticipated rework so many projects require to get the kinks out. To that point, the project's senior sponsor, Nick Macchia, emphasized with pride that without the setbacks and costs of dealing with bug fixes, the anticipated benefits stream was realized immediately and funds allocated for Risk Mitigation were never required. Compared to their legacy systems, processing was significantly faster with an uptime performance exceeding 99.99%. An additional factor specific to HealthNow is their need to protect health related member information in accordance with HIPAA regulations. Insuring that terabytes of sensitive data are properly secured and encrypted while meeting the high performance standards of the business makes the project's accomplishments even more impressive.



With the successful completion of the EMC Storage behind them, HealthNow expects the system will scale well over the next five years. However, should the company find exponential growth beyond all expectations they are confident they have a team that can respond in like fashion with whatever is needed to meet the demand. For the accountants, what was an impressive ROI became even more so as a result of an incredibly smooth rollout. For HealthNow and the project team this was not just a job well done but a job that is exemplary of what skilled practitioners of PMI principles can accomplish when put to the task and challenged to succeed under challenging circumstances. Again, on behalf of the Professional Development Day team and the entire PMI Buffalo chapter we extend sincere and heartfelt congratulations for winning this year's award!

Congratulations to HealthNow for their second Project of the Year award in three years!

Congratulations also to Project Manager and PMI-principled leader, Phil DiStefano, as well as to the entire project team!

